A Word (or Two) on Imports

AgImports Continue Nearly Four Decades of Expansion . . .

Long-term demand drivers for food imports

- changing consumer preferences (variety, luxury, healthful, ethnic)
- □ population growth 2.7 million more consumers every year since 1980
- □ high disposable incomes which are growing rapidly for some segments

Key products driving most of the increase in FY 2008

- □ import growth rate slows to pre-2003 level reflecting a weak dollar and negative impacts of higher fuel prices and the housing market slump
- □ continuing a well established trend: horticultural products account for 60% of increase with fruits, wine and beer driving much of the growth in this category
- □ not typical of long-run trends: coffee/tropical products continue strong gains & bulk grain import value is up on sharply higher unit value and some vol increase

Import values for product groups driving most long-term growth

- □ horticultural products \$35.4 billion, of which fresh/process f&v \$17.9 billion, wine & beer \$9 billion, essential oils 2.5 billion, tree nuts \$1.2 billion
- □ snack foods \$5.2 billion, beef & pork \$4.7 billion, vegoils \$3 billion, dairy \$2.6 bil